

Rebuilding Afghanistan and Iraq

Pursuing Opportunities & Managing Risk

A Conference Organized by MFM Trade Meetings for Companies and Organizations with an Active Interest in Rebuilding

- AGENDA -

Omni Shoreham Hotel, Washington, D.C. • October 29-30, 2003

* - Speakers 'Invited'

October 28, 2003 vs. 8.0

Wednesday, October 29	
7:30 AM - 9:00 AM	<u>Continental Breakfast & Registration</u> <i>Palladian & Diplomat Foyers</i>
09:00 AM - 10:30 AM	<u>Opening Plenary Session</u> Moderator: Mr. W. Daniel A. Lamey , Conference Chairman and EVP, MFM Group, Inc. <i>Palladian Ballroom</i>
	Realities of Rebuilding: Evaluating the Opportunities <i>Afghanistan and Iraq present differing environments in which rebuilding projects are developed and managed, but both face many issues in common. Lessons already learned offer valuable insight for those with an active interest in rebuilding, as does gaining a better understanding of the evolving policy and security landscape.</i> Mr. Haron Amin , Chargé d' Affaires, Embassy of the Transitional Islamic State of Afghanistan Ms. Merriam Maschatt , Trade and Economic Advisor to the Iraq Coalition Provisional Authority Dr. Sam Kubba , Chairman and CEO, American Iraqi Chamber of Commerce
	Rebuilding Afghanistan and Iraq: A Strategic Overview <i>A Review of the Present and Future Implications of Rebuilding for Afghanistan, Iraq and the Region.</i> Dr. S. Rob Sobhani , President, Caspian Energy Consulting and Adjunct Professor, Georgetown University
10:30 AM - 11:00 AM	<u>Networking Break</u> Sponsored by The Gorman-Rupp Company <i>Palladian & Diplomat Foyers</i>
11:00 AM - 12:00 PM	<u>Plenary Session II – Security and Legal Issues</u> Moderator: Mr. Ken Zita , Managing Partner, Network Dynamics Associates LLC <i>Palladian Ballroom</i>
	Understanding the Legal Environment: Safeguarding Your Interests <i>Contracting in emerging legal environments can present companies with challenges.</i> ► <i>Stability of institutions and political establishment</i> ► <i>Legal frameworks – structures and organization</i> ► <i>Acquiring and managing legal status</i> ► <i>Managing entry and exit procedures</i> ► <i>Third party liability</i> ► <i>Evaluating contracting alternatives</i> Mr. Timothy B. Mills , Partner, Patton, Boggs, LLP Mr. Mark Riedy , Partner, Pillsbury Winthrop
12:15 PM - 2:00 PM	<u>Luncheon</u> Sponsored by Telephone Systems International <i>Diplomat Ballroom</i>
	Afghanistan: A Renewed Focus on Rebuilding Ambassador William B. Taylor, Jr. , Coordinator of Assistance for Afghanistan, U.S. Department of State

2:00 PM - 3:15 PM	<p style="text-align: center;"><u>Breakout Session I – Security</u> <i>Palladian Ballroom</i></p> <p><i>A key factor for companies involved in rebuilding projects is providing for the security of personnel and assets. Consideration of a decision to proceed, or developing a comprehensive security plan requires thoughtful consideration of several critical issues:</i></p> <ul style="list-style-type: none"> ▶ <i>Review of current security situation</i> ▶ <i>Security around Iraq – Baghdad, Basra, Northern Iraq and border areas.</i> ▶ <i>Security awareness, training, equipment, and planning – extraction, securing people, compounds, warehouses and convoys</i> ▶ <i>Transportation of goods</i> <p style="text-align: center;">Mr. Michael Battles, Principal, Custer Battles LLC – Discussion of Current Security Environment</p> <p>Mr. Jared Stern, CEO, Prudential Associates – Security Considerations for Operations in Iraq Mr. Tarek Al Mousa, General Manager, PWC Group, Iraq – Current Practical Experience in Iraq Mr. John Connolly, Vice President, The Paxton Companies – Secure Transportation of Goods and Materials in Afghanistan</p> <p style="text-align: center;">Moderator: Mr. Stephen Mac Searraigh, Publisher, Iraq Today</p>
3:15 PM - 3:30 PM	<p style="text-align: center;"><u>Networking Break</u> Sponsored by The Gorman-Rupp Company <i>Palladian & Diplomat Foyers</i></p>
3:30 PM - 5:30 PM	<p style="text-align: center;"><u>Breakout Session II – Legal Issues</u> Moderator: Dr. Donald Wallace, Jr., Chairman, International Law Institute and Professor of Law, Georgetown University <i>Palladian Ballroom</i></p> <p style="text-align: center;">Afghanistan Legal Issues</p> <ul style="list-style-type: none"> ▶ <i>State of law: current situation/political outlook</i> ▶ <i>Legal Framework</i> ▶ <i>Regulation: commercial laws to govern business</i> ▶ <i>Transportation of goods and materials</i> ▶ <i>Labor Laws and Contracting Costs</i> <p style="text-align: center;">Mr. Nicholas J. Spiliotes, Partner, Morrison and Foerster, LLP & Ms. Cheryl Tritt, Partner, Morrison and Foerster, LLP – Case Study Examples on Implementing Operations in Afghanistan</p> <p style="text-align: center;">Mr. Khwaja Sultan, Head of Project for the USAID-funded Economic Governance Project, BearingPoint–Practical Experience Working in Afghanistan</p> <p style="text-align: center;">Iraq Legal Issues</p> <ul style="list-style-type: none"> ▶ <i>Legal Framework</i> ▶ <i>How the Coalition Provisional Authority (CPA) is addressing commercial laws and regulations in Iraq.</i> ▶ <i>Regulation: commercial laws to govern business</i> ▶ <i>Transportation of goods and materials</i> ▶ <i>Labor Laws and Contracting Costs</i> ▶ <i>Understanding Current Legal Structure and Expected Future Developments</i> <p style="text-align: center;">Mr. Robert Kyle, Partner, Hogan & Hartson LLP - Planning for Operations in Iraq Mr. Christopher Wall, Partner, Pillsbury Winthrop – Licensing and Trade Barriers Mr. Taylor Hoskins, Vice President, Rutherford International – Insurance Requirements for Operations</p>
5:30 PM - 7:00 PM	<p style="text-align: center;"><u>Reception</u> <i>Diplomat Ballroom</i></p>

Thursday, October 30	
7:30 AM - 8:30 AM	<p align="center"><u>Continental Breakfast</u> <i>Palladian & Diplomat Foyers</i></p>
8:30 AM - 10:45 AM	<p align="center"><u>Plenary Session III – Project Opportunities and Financing</u> Moderator: Mr. Carl Kress, Chief of Staff, U.S. Trade and Development Agency <i>Palladian Ballroom</i></p> <p align="center">Funding Sources: The Role of Financing Institutions and Agencies <i>Government-backed financial institutions are engaged in rebuilding, to differing degrees. New funding and risk insurance initiatives have recently been announced. This session will present information on working with several key agencies and institutions.</i></p> <p align="center"> Mr. Carl Kress, Chief of Staff, U.S. Trade and Development Agency Ms. Linda Van Gelder, Senior Country Economist for Afghanistan, World Bank Ms. Sherry Kennedy, External Relations Officer, Asian Development Bank Ms. Monique Koning, Lead Underwriter, Multilateral Investment Guarantee Agency (MIGA) Mr. Abed Tarbush, Investment Manager for the Middle East and North Africa, Overseas Private Investment Corporation </p> <p align="center">Developing a Strategy for Moving Forward: Critical Role of Joint Ventures <i>Whether in Afghanistan or Iraq, joint ventures play a key role in project development. Finding U.S. partners, in-country partners, or third-country partners and other resources can mean the difference between success and failure. While U.S. and third-country partnerships may be important in Afghanistan; inside Iraq, developing local-partner relationships could be more crucial and more challenging. This session will first present a discussion of joint ventures and project development in Afghanistan, including the Hyatt Hotel in Kabul. Then there will be a presentation on practical examples of joint venture partnering in Iraq.</i></p> <p align="center"> <u>Afghanistan Joint Ventures</u> Mr. Tim Lane, Vice Chairman, Afghanistan Reconstruction Company Ms. Suzanne Etcheverry, Investment Insurance Officer, Overseas Private Investment Corporation Mr. Kenneth Angell, Senior Investment Officer, Overseas Private Investment Corporation Mr. Tom Bosley, COO, Telephone Systems International </p> <p align="center"> <u>Developing Joint Venture Partnerships in Iraq</u> Mr. Dennis M Hall, Managing Director, Symphony International </p>
10:45 AM - 11:00 AM	<p align="center"><u>Networking Break</u> <i>Palladian & Diplomat Foyers</i></p>
11:00 AM - 12:15 PM	<p align="center"><u>Plenary Session IV</u> Moderator: Mr. Ayaz Shaikh, Partner, Pillsbury Winthrop <i>Palladian Ballroom</i></p> <p align="center">Iraq: An In-depth Look at Projects and Financing <i>Halliburton, Bechtel, USAID, the UN and others are actively engaged in projects throughout Iraq. Are there real opportunities in the near term, or is there only frustration ahead?</i></p> <ul style="list-style-type: none"> ▶ <i>How can a company become involved in the rebuilding process?</i> ▶ <i>What are the capabilities of local companies?</i> ▶ <i>Who are the decision makers – role of CPA, UN, etc.?</i> ▶ <i>Where are the subcontracting opportunities?</i> ▶ <i>Are there humanitarian/NGO project opportunities?</i> ▶ <i>What are the sources of funding and funding priorities?</i> ▶ <i>Risk assessment analysis/risk insurance/getting paid</i> <p align="center"> Mr. George P. Sigalos, Director of Government Relations, Halliburton KBR Mr. Albert J. Bertini, Program Manager, Iraq Reconstruction, U.S. Army Corps of Engineers Mr. Peter Saba, Chief Operating Officer & General Counsel Export-Import Bank of the United States </p>
12:30 PM - 2:00 PM	<p align="center"><u>Luncheon</u> <i>Diplomat Ballroom</i></p>

2:15 PM - 3:15 PM	<p style="text-align: center;"><u>Plenary Session V</u></p> <p style="text-align: center;">Moderator: Ms. Anna Corfield, International Economist, Iraq and Afghanistan Financial Task Force, U.S. Treasury Department <i>Palladian Ballroom</i></p> <hr/> <p style="text-align: center;">Afghanistan: An In-depth Look at Projects and Financing</p> <p style="text-align: center;"><i>With a period of relative stability and a government in place, Afghanistan has developed a set of concrete project opportunities ready for financing and implementation. Is there money and how quickly can projects move forward?</i></p> <ul style="list-style-type: none"> ▶ <i>Examples of specific project opportunities.</i> ▶ <i>Role of the Government of Afghanistan.</i> ▶ <i>What are the capabilities of local companies?</i> ▶ <i>Where are the subcontracting opportunities?</i> ▶ <i>Are there humanitarian/NGO project opportunities?</i> ▶ <i>What are the sources of funding and funding priorities?</i> ▶ <i>Risk assessment analysis/risk insurance/getting paid</i> <p style="text-align: center;">Mr. Daniel Stein, Regional Director, Eurasia, U.S. Trade & Development Agency Dr. Greg Gajewski, Vice President, Economic Development, Louis Berger Group, Inc.</p>
3:15 PM - 3:45 PM	<p style="text-align: center;"><u>Networking Break</u> <i>Palladian & Diplomat Foyers</i></p>
3:45 PM - 5:00 PM	<p style="text-align: center;"><u>Closing Plenary Session</u></p> <p style="text-align: center;">Moderator: Mr. Eric Slater, Chicago Bureau Chief, Los Angeles Times <i>Palladian Ballroom</i></p> <hr/> <p style="text-align: center;"><u>Open Forum with Key Presenters</u></p> <p style="text-align: center;"><i>A panel of key presenters will return to offer opinions on the way forward and respond to questions.</i> Panelists:</p> <p style="text-align: center;">Mr. Stephen Mac Searraigh, Publisher, <i>Iraq Today</i> Dr. Sam Kubba, Chairman and CEO, American Iraqi Chamber of Commerce Dr. S. Rob Sobhani, President, Caspian Energy Consulting and Adjunct Professor, Georgetown University Other Panelists To Be Announced</p>